



**Ninety Five South Inc.**

**GENERAL SERVICES ADMINISTRATION FEDERAL ACQUISITION SERVICE  
AUTHORIZED FEDERAL SUPPLY SCHEDULE CATALOG/PRICE LIST**

Online access to contract ordering information, terms and conditions, up-to-date pricing, and the option to create an electronic deliver order is available through *GSA Advantage!*, a menu-driven database system. The INTERNET address for *GSA Advantage!* is <http://www.gsaadvantage.gov>

**Federal Supply Service**

**Authorized Federal Supply Schedule Price List**

**Federal Supply Group: 03FAC**

**FACILITIES MAINTENANCE AND MANAGEMENT**

**Contract Number: GS-21F-041BA**

**Contract Period: January 20<sup>th</sup>, 2014 – January 19<sup>th</sup> 2019**

**\*\*For more information on ordering from Federal Supply Schedules click on the GSA Schedules link at [www.gsa.gov](http://www.gsa.gov)**

**Contractor name and information:**

Ninety Five South Inc.  
225 Montauk Hwy Suite 219  
Moriches, NY 11955  
[www.95southinc.com](http://www.95southinc.com)

**Contract Administration Source:**

Tom Beaton  
Controller  
225 Montauk Hwy Suite 219  
Moriches, NY 11955  
Phone: (631)281-5346  
Fax: (631)281-5356  
Email: [info@95southinc.com](mailto:info@95southinc.com)

**Business Size:** Service Disabled Veteran Owned Small Business (SDVOSB)

## **Customer Information for Ordering Activities**

**1a. Table of Awarded Special Item Numbers**

<b>SIN</b>	<b>DESCRIPTION</b>
811-002	Complete Facilities Maintenance

**1b. Lowest Priced Model Number and Price for Each SIN**

<b>SIN</b>	<b>MODEL</b>	<b>PRICE</b>
811-002	Janitor	\$21.94/hour

**1c. Descriptions of Labor Categories:** Complete Facilities Maintenance**2. Maximum Order\*: 100,000.00**

\*If the best value selection places your order over the Maximum order identified in this catalog/pricelist, you have an opportunity to obtain a better schedule contract price. Before placing your order, contact the aforementioned contractor for a better price. The contractor may (1) offer a new price for this requirement (2) offer the lowest price available under this contract or (3) decline the order. A delivery order that exceeds the maximum order may be placed under the schedule contract in accordance with FAR 8.404.

**3. Minimum Order: 100.00****4. Geographic Coverage:** The Continental United States (CONUS)**5. Points of Production:** Same as Contractors Address

**6. Discounts from Price List:** 1% off commercial pricing

**7. Quantity/Volume Discounts:** additional 1% of orders over \$250,000.00

**8. Prompt Payment Terms:** 1% 10 days Net 30

**8a. Information for Ordering Offices:** Prompt Payment terms cannot be negotiated out of the contractual agreement in exchange for other concessions.

**9a. Government purchase cards accepted up to the micro-purchase threshold of \$3,000**

**9b. Government purchase cards accepted above the micro-purchase threshold of \$3,000**

**10. Foreign Items:** Not Applicable

**11a. Time of Delivery:** 30 Days after Receipt of Order

**11b. Expedited Delivery:** Call for Pricing

**11c. Overnight and 2-Day delivery:** Call for Pricing

**11d. Urgent Requirements:** When the delivery period above does not meet the customer's bona fide urgent deliver requirements, customers are encouraged, if time permits, to contact the contractor for the purpose of requesting accelerated delivery. The contractor shall reply within 3 workdays after receipt. (Telephonic replies shall be confirmed by the contractor in writing.) If the contractor offers an accelerated delivery time acceptable to the customer, any orders placed pursuant to the agreed upon accelerated delivery time frame shall be delivered within this shorter delivery time and in accordance with all other terms and conditions of the contract.

**12. FOB Point:** Destination

**13a. Ordering Address:** Ninety Five South Inc.  
225 Montauk Dr. Suite 219  
Moriches, NY 11955

**13b. Ordering Procedures:** Ordering activities shall use the ordering procedures described in Federal Acquisition Regulations 8.405 when placing an order or establishing a BPA for products. The ordering procedures, information on Blanket Purchase Agreements (BPAs) and a sample BPA can also be found at the GSA/FSS Schedule Homepage ([fss.gsa.gov/schedules](http://fss.gsa.gov/schedules))

**14. Payment Address:** Ninety Five South Inc.  
225 Montauk Dr. Suite 219  
Moriches, NY 11955

**15. Warranty Provision:** Standard Commercial Warranty

**16. Export Packing Charges:** Not Applicable

**17. Terms and Conditions of Government Purchase Card Acceptance:** Contact contractor's representative in regard to purchases over the micro-purchase level.

**18. Terms and Conditions of Rental, Maintenance, and Repair:** Not Applicable

**19. Terms and Conditions of Installation:** Not Applicable

**20. Terms and Conditions of Repair Parts Indicating Date of Parts Price Lists and any Discounts from List Prices:** Not Applicable

**20a. Terms and Conditions for Any other Services:** Professional type services related to facilities maintenance work are applicable under this contract.

**21. List of Service and Distribution Points:** Not Applicable

**22. List of Participating Dealers:** Not Applicable

**23. Preventative Maintenance:** Not Applicable

**24a. Special Attributes Such as Environmental Attributes:** Not Applicable

**24b. Section 508 Compliance for EIT:** Not Applicable

**25. DUNS Number:** 10-119-4673

**26. Notification regarding Registration in System for Award Management (SAM)**

**Database:** Contractor is active in SAM until 1/10/2015

## Description of Labor Categories

### Project Manager – Custodial Services

**Minimum General Experience:** Minimum ten (10) year's experience with five years practical experience beginning at the entry level, advancing to Lead and Supervisory positions and five (5) years Project Management experience. Interprets contractual requirements and statement of Work. Experienced with implementation of task management programs, planning, scheduling, and completion of scheduled work. Conducts training in work techniques, application of solutions, equipment operation, and safety practices. Proficient in employee motivation and human relations.

**Functional Responsibility:** Project Manager interfaces with the client and oversees all elements of the Statement of Work. Coordinates all work activities, delegates task assignments to supervisory staff who in turn engages the work with assigned personnel. Project Manager inspects work in progress; ensuring assigned work is performed efficiently, economically, and safely. Conducts quality control inspections and prepares progress and compliance reports. Responsible for the management of the operating budget, site inventory, purchasing, and payroll processing. Responsible for day to day Management 7/24, and emergency response when required.

**Minimum Education:** High school graduate, bilingual, participation in work related seminars, training programs, exhibitions, and completion college courses substantiated with CEU (Continuing Education Units) certificates. Knowledge of Green Seal Certification, recycling programs, waste management, and disposal of hazardous materials.

### Admin Support/Administrator

**Minimum General Experience:** Minimum three years (3) experience in a service environment with one year (1) working independently. Interfaces with Department Heads, collects & monitors statistical and financial data. Prepares reports, attends meetings, computer literate, manages contracts, prepares invoices, receives correspondence, and responsible for all administrative activities.

**Functional Responsibility:** Manages office activities, receives phone calls, prepares payroll and purchasing documents, invoices clients, and monitors receivables. Responds to customer requests & dispatches service staff. Writes company newsletter.

**Minimum Education:** High school graduate with major emphasis on Business Administration, proposal writing, and advanced computer skills.

### Supervisor – Custodial Services

**Minimum General Experience:** Minimum five years (5) experience in the custodial field with two years (2) at the entry level performing cleaning tasks. Advancement to an intermediate position such as Lead Cleaner in charge of a small group of employees performing a specific function, floor waxing. Three years (3) supervisory experience, assigned to all shifts.

**Functional Responsibility:** Supervisor takes charge of cleaning staff assigned to clean

facilities. Continuous over site of cleaning activities during the shift. Ensures staff are equipped with supplies and functional equipment. Takes attendance and maintains supply inventory. Submits weekly reports to the office. Receives requests from customer, corrective action, special events, cleaning schedule changes. Trains cleaning staff in the use of equipment, application of cleaning products, and safety procedures.

**Minimum Education:** Bilingual. High school graduate. Reads and writes English. Understands basic math, addition, subtraction, multiplication, & division. Participation in work related seminars, symposiums, & trade shows. Thorough understanding of work place related safety practices, Green Seal certified cleaning products, recycling, and waste management.

## **Cleaner – Custodial Services**

**Minimum General Experience:** Minimum one (1) year cleaning experience.

Demonstrates proper use of cleaning equipment, application of cleaning products, and safety procedures in the work place. Reads English. Performs assigned cleaning tasks, scrubbing, disinfecting, wiping, floor cleaning, restroom cleaning, restocking dispensers, disposes of trash, reports abnormalities to Supervisor.

**Functional Responsibility:** Cleaner may work independently or as part of a group assigned to perform a single task such as floor waxing; or multiple tasks required to maintain an entire facility or large area within it. Cleaner may perform routine tasks daily or project work scheduled weekly, monthly or annual. Cleaner utilizes assigned equipment to perform the work and draws cleaning and restroom supplies from a designated inventory point. Cleaner reports to the Shift Supervisor

**Minimum Education:** Reads & writes English. Understands work place requirements, has attended work place seminars & training sessions.

## **Supervisor – Landscaping & Snow Removal Services**

**Minimum General Experience:** Minimum five years (5) full time experience in the landscaping and snow removal field with two years (2) at the entry level working hands on. Advancement to an intermediate position such as Crew Chief in charge of laborers and equipment, tractors and snow plow-truck. Two years (2) supervisory experience, certified to apply turf & ice treatment chemicals, equipment operator training and maintenance, use of hand tools, installation of plants & trees, sprinkler system repairs.

**Functional Responsibility:** Supervisor takes charge of landscape-snow removal staff, assigns personnel to the work, and oversees work in progress to completion. Makes preparations to undertake the work, selecting equipment and ordering sufficient quantities of supplies. Coordinates area closures and attends job meetings.

**Minimum Education:** Bilingual. High school graduate. Reads and writes English. Interprets architectural site plans. Understands basic math, addition, subtraction, multiplication, and division. Attends work related seminars, symposiums, and trade shows substantiated with certificates of participation. Certifications for application of landscape nutrients and insecticides.

## **Laborer – Landscape & Snow Removal Services**

**Minimum General Experience:** Minimum two (2) years' experience performing all aspects of landscaping and snow removal. Operation of grass cutting and turf cultivating equipment, use of hand tools, snow shoveling, operation of plow truck, skid steer, snow blower, and ice melt applicator.

**Functional Responsibility:** Works independently or with others performing landscaping and snow removal tasks. Operates landscape equipment primarily to cut grass or plow truck to remove snow accumulation and apply ice melt. Uses hand tools such as shovels, hand trimmer, ice chopper to perform the work

**Minimum Education:** Bilingual, reads & writes English, comprehends international safety signage, licensed driver, trained and tested to handle and apply turf nutrients and insecticides, and safe handling of equipment fuel

## **Supervisor – Painting**

**Minimum General Experience:** Minimum five years (5) experience in the painting and coatings field with two years (2) hands on practical experience at the apprentice level.

Advancement to an intermediate position, overall charge of a single work site. Three years (3) supervisory experience working multi-surface types, scaffold rigging, working in confined areas such as tanks, with compressed air, abrasives, and hazardous coatings.

Extensive job site set up and safety experience

**Functional Responsibility:** Plans and schedules the work. Sets up the work site with proper equipment. Reviews work with painting staff, heavy emphasis on safety, preparation of the work surface, weather conditions and application of the paint or coating. Remains on site and supervises work in progress. May function as working supervisor on small projects with minimal staff.

**Minimum Education:** High school graduate. Reads and writes English. Understands basic math, addition, subtraction, multiplication, and division. Participation in work related seminars, symposiums, and trade shows substantiated with certifications. Experienced equipment rigger and operator. Experienced with job estimating, surface preparation, productivity rates, application of coatings. Must produce appropriate licenses where necessary.

## **Painter**

**Minimum General Experience:** Minimum four years (4) experience preparing metallic, wood, masonry, and gypsum surfaces and coating application.

**Functional Responsibility:** Works independently or with others preparing surfaces, wire brushing, crack sealing, chemically treating, spackling, sanding, applying paint and other types of coatings. Experienced with the preparation and application procedures of the products assigned to use.

**Minimum Education:** Bilingual. Reads and writes English. Certified to work on elevated platforms, within confined spaces such as tanks, use of respirators and oxygen, sand blasting, safety harness & rigging, use of hand tools, paint mixing and application per product instruction. Receives instruction on the job site



## PRICING:

Effective Date 1/20/2014

**\*All pricing is inclusive of the Industrial Funding Fee.**

SIN(s) PROPOSED	SERVICE PROPOSED (e.g. Labor Category or Job Title/Task)	MINIMUM EDUCATION / CERTIFICATION LEVEL	MINIMUM YEARS OF EXPERIENCE (cannot be a range)	CONTRACTOR OR CUSTOMER SITE	DOMESTIC OR OVERSEAS	UNIT OF ISSUE (e.g. Hour, Task, Sq ft)	PRICE OFFERED TO GSA (excludin g IFF)	PRICE OFFERED TO GSA (includin g IFF)
811-002	Cleaner - Custodial Services**	None	1	Both	Domestic Only	hour	\$21.78	\$21.94
811-002	Supervisor - Custodial Services	High School	5	Both	Domestic Only	hour	\$22.03	\$22.20
811-002	Admin Support/Administ rator**	High School	3	Both	Domestic Only	hour	\$31.06	\$31.29
811-002	Project Manager - Custodial Services	High School	10	Both	Domestic Only	hour	\$34.16	\$34.42
811-002	Supervisor - Landscaping & Snow Removal Services	High School	5	Both	Domestic Only	hour	\$23.76	\$23.94
811-002	Laborer - Landscape & Snow Removal**	None	2	Both	Domestic Only	hour	\$23.27	\$23.45
811-002	Supervisor - Painting	High School	5	Both	Domestic Only	hour	\$69.80	\$70.33
811-002	Painter**	None	4	Both	Domestic Only	hour	\$67.17	\$67.68